

2011/12 Budget Allocations

	FY 12 Budget	2011/12 Budget Allocations Rec	Travel
Income			
Donations			
4070 Donations	30,000	27,000	3,000
Total Donations	30,000	27,000	3,000
Merchandise Revenue			
5010 Patches	700	0	700
5030 T-Shirts, Sweatshirts, Hats, Magnets	10,750	4,625	6,125
5040 Misc. Merchandise/Equipment Sales	0	0	0
Total Merchandise Revenue	11,450	4,625	6,825
Other Income			
5510 Interest Income	600	210	390
5545 Banquet Income	3,000	1,500	1,500
5590 Misc Income	1,000	1,000	0
Total Other Income	4,600	2,710	1,890
Program Revenue			
4510 Dues & Registration	1,827,310	687,460	1,139,850
4540 Camps & Clinics	267,000	202,325	64,675
4550 Annual Tournaments	169,000	25,780	143,220
4570 DC United Tickets	10,000	5,000	5,000
4580 Late Fee Income	12,000	7,000	5,000
4585 Sibling Discounts	(12,000)	(12,000)	0
4590 Refunds	(15,000)	(13,925)	(1,075)
Total Program Revenue	2,258,310	901,640	1,356,670
Sponsorships			
4410 Rec. Club Sponsorships	7,500	7,500	0
4415 Travel Club Sponsorships	5,000	0	5,000
4425 General Sponsorships	3,000	1,500	1,500
4430 Klurfeld Travel Soccer Scholarship Fund	0	0	0
4435 Harvey Snyder Referee Scholarship Func	0	0	0
Total Sponsorships	15,500	9,000	6,500
Total Income	2,319,860	944,975	1,374,885
Expenses			
General & Admin Expenses			
7011 Payroll Processing Fees	5,000	1,000	4,000
7012 Auditing Expense	11,000	5,500	5,500
7025 Training & Prof. Development	5,200	2,250	2,950
7030 Bank Charges	2,000	700	1,300
7035 Merchant Fees	48,500	22,850	25,650
7036 Paypal Fees	200	100	100
7037 Authorize.Net Fees	200	100	100

Rec - 4815 players per season plus 600 FC players
 Travel - 53 teams with 745 players (75 FA)

County player assessment will be treated
 outside the budget and is not included
 in either REC or Travel budgets

7040 Board Expenses	1,000	375	625
7050 Demosphere Fees	3,300	1,600	1,700
7055 Youth League Fees	21,000	13,650	7,350
7056 SINC	5,700	5,700	
7060 Dues & Subscriptions	2,300	1,150	1,150
7065 References & Materials	500	250	250
7070 Equipment Repairs	500	250	250
7075 Rent Expense	22,000	11,000	11,000
7078 Utility Expense	5,700	2,850	2,850
7085 Meals & Entertainment	1,350	625	725
7090 Meeting Expense	550	125	425
7095 Marketing Expense	3,600	800	2,800
7105 Workers Compensation Insurance	9,700	1,940	7,760
7310 Misc. Expense	1,750	1,500	250
7320 Office Supplies	4,100	1,850	2,250
7340 Payroll Tax Expense	109,000	32,565	76,435
7350 Postage & Delivery	3,200	2,225	975
7360 Printing & Copying	9,000	5,000	4,000
7380 Telephone & Internet	14,400	4,920	9,480
7385 Tolls & Parking	200	75	125
7390 Travel	2,675	1,400	1,275
7510 Trash/Recycling	400	200	200
7520 Wage Expense			
Total 7520 Wage Expense	184,000	124,000	60,000
7560 Website Expense	10,000	5,000	5,000
7570 Gifts	3,200	750	2,450
7578 Taxes Paid	250	125	125
7580 Charitable Contributions	6,700	250	6,450
Total General & Admin Expenses	498,175	252,675	245,500
Program Expenses			
8010 Banquets & Awards	13,000	5,875	7,125
8020 Bubble	12,600	3,600	9,000
8040 D.C. United Expense	11,500	5,750	5,750
8050 Field Lining & Maintenance Expense	1,000	500	500
8060 Field & Soccer Supplies	37,500	25,075	12,425
8070 Field Use Expense	36,000	20,480	15,520
8080 Financial Aid	110,750	39,300	71,450
8085 1099 Instructor Expense	4,200	0	4,200
8090 League Fees	76,000	0	76,000
8250 Hotline	4,200	0	4,200
8310 Liability Insurance	5,800	2,900	2,900
8340 Merchandise for Resale	7,600	4,100	3,500
8360 Field Set-Up Fees	4,000	4,000	0
8380 Other Misc. Expense	2,300	0	2,300
8810 Referee Uniforms/Training	2,000	2,000	0

8520 Referee Fees	158,000	95,000	63,000
8540 Salary Expense	0	0	0
Total 8545 Manager Salaries	239,500	91,000	148,500
8560 Coach Wages	574,000	0	574,000
8563 Camp Instruction Wages	178,000	136,950	41,050
8564 Field Lining / Painting	6,000	4,500	1,500
Total 8560 Coach Wages	758,000	141,450	616,550
Total 8540 Salary Expense	997,500	232,450	765,050
8580 Team Profit Share	2,000	0	2,000
8595 Transportation	2,000	2,000	0
8810 Coach Licensing Expense	8,000	4,000	4,000
8820 Player Uniform Expense	12,000	3,150	8,850
8825 Staff & Coach Uniforms	3,800	3,500	300
8830 VYSA Fees	62,000	62,000	0
8850 ASA Camps/Clinics Other	600	0	600
8860 Other Camps/Clinics	2,300	1,800	500
Total Program Expenses	1,576,650	517,480	1,059,170
Total Expenses	2,074,825	770,155	1,304,670
Net Operating Income	245,035	174,820	70,215
Other Expenses			
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9500 Rec Club Allotments	12,000	12,000	0
Pending - 401k	7,960	5,320	2,640
Total Other Expenses	19,960	17,320	2,640
Net Other Income/Expense	(19,960)	(17,320)	(2,640)
Net	225,075	157,500	67,575
FY 12 CONTINGENCY	50,000	20,000	30,000
NET (RESERVE CONTRIBUTION)	175,075	137,500	37,575